

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor,A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com

Corporate Identity Number (CIN) – U66010MH2007PLC167164

Business Acquisition through different channels (Group) - APRIL 2018- DECEMBER 2018

(Rs in Lakhs)

S.No.	Channels	For the quarter ended 31st December 2018			For the quarter ended 31st December 2017			Upto the quarter ended 31st December 2018			Upto the quarter ended 31st December 2017		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
2	Corporate Agents-Banks	0	5090	3063.47	0	3404	1689.89	1	13282	7355.97	1	8206	3049.17
3	Corporate Agents -Others	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
4	Brokers	0	0	0.00	0	-362	-0.80	0	0	0.00	0	495	1.44
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	3	47780	2764.34	7	37978	254.96	3	143526	3011.68	9	76148	855.60
	Total(A)	3	52870	5827.81	7	41020	1944.06	4	156808	10367.65	10	84849	3906.21
1	Referral (B)												
	Grand Total (A+B)	3	52870	5827.81	7	41020	1944.06	4	156808	10367.65	10	84849	3906.21

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold