

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor,A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com
Corporate Identity Number (CIN) – U66010MH2007PLC167164

Business Acquisition through different channels (Group) - APRIL 2019- JUNE 2019

(Rs in Lakhs)

S.No.	Channels	For the quarter ended 30th June 2019			For the quarter ended 30th June 2018			Upto the quarter ended 30th June 2019			Upto the quarter ended 30th June 2018		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
2	Corporate Agents-Banks	0	4884.0	2855.58	0	3365	1658.83	0	4884	2855.58	0	3365	1658.83
3	Corporate Agents -Others	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
4	Brokers	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
5	Micro Agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	1	23713.0	149.63	0	48862	123.89	1	23713	149.63	0	48862	123.89
	Total(A)	1	28597	3005.20	0	52227	1782.71	1	28597	3005.20	0	52227	1782.71
1	Referral (B)												
	Grand Total (A+B)	1	28597	3005.20	0	52227	1782.71	1	28597	3005.20	0	52227	1782.71

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold