

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor,A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com
Corporate Identity Number (CIN) – U66010MH2007PLC167164

Business Acquisition through different channels (Group) - APRIL 2018- MARCH 2019

(Rs in Lakhs)

S.No.	Channels	For the quarter ended 31st March 2019			For the quarter ended 31st March 2018			Upto the quarter ended 31st March 2019			Upto the quarter ended 31st March 2018		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	-6	0.00
2	Corporate Agents-Banks	0	7796.0	4996.44	0	4634	2580.15	1	21078	12352.41	1	16926	7718.71
3	Corporate Agents -Others	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
4	Brokers	0	0.0	0.00	0	0	-0.07	0	0	0.00	0	1472	1.46
5	Micro Agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	3	51172.0	872.30	4	52934	746.31	6	194698	3883.98	19	188698	2394.41
	Total(A)	3	58968	5868.74	4	57568	3326.38	7	215776	16236.39	20	207090	10114.58
1	Referral (B)												
	Grand Total (A+B)	3	58968	5868.74	4	57568	3326.38	7	215776	16236.39	20	207090	10114.58

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold