

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor,A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com
Corporate Identity Number (CIN) – U66010MH2007PLC167164

Business Acquisition through different channels (Group) - APRIL 2018- SEPTEMBER 2018

(Rs in Lakhs)

S.No.	Channels	For the quarter ended 30th September 2018			For the quarter ended 30th September 2017			Upto the quarter ended 30th September 2018			Upto the quarter ended 30th September 2017		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
2	Corporate Agents-Banks	1	4827	2633.67	0	3404	1689.89	1	8192	4292.50	1	8206	3049.17
3	Corporate Agents -Others	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
4	Brokers	0	0	0.00	0	-362	-0.80	0	0	0.00	0	495	1.44
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	0	46884	123.45	7	37978	254.96	0	95746	247.33	9	76148	855.60
	Total(A)	1	51711	2757.12	7	41020	1944.06	1	103938	4539.84	10	84849	3906.21
1	Referral (B)												
	Grand Total (A+B)	1	51711	2757.12	7	41020	1944.06	1	103938	4539.84	10	84849	3906.21

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold