

**FORM L-38-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)**



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor, A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com  
Corporate Identity Number (CIN) – U66010MH2007PLC167164

**Form L-38- Business Acquisition through different channels (Individuals) for the period 1st April 2019- 30th June 2019**

*(Rs in Lakhs)*

	Channels	For the period ending 30th June 2019		For the period ending 30th June 2018		Up to the period ended 30th June 2019		Up to the period ended 30th June 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1,750	679.99	2,651	1,046.77	1,750	679.99	2,651	1,046.77
2	Corporate Agents-Banks	9,517	6,571.56	13,774	7,807.42	9,517	6,571.56	13,774	7,807.42
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	-	1.42	809	1,509.22	-	1.42	809	1,509.22
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	129	34.06	296	41.80	129	34.06	296	41.80
	<b>Total (A)</b>	<b>11,396</b>	<b>7,287.03</b>	<b>17,530</b>	<b>10,405.21</b>	<b>11,396</b>	<b>7,287.03</b>	<b>17,530</b>	<b>10,405.21</b>
1	Referral (B)								
	<b>Grand Total (A+B)</b>	<b>11,396</b>	<b>7,287.03</b>	<b>17,530</b>	<b>10,405.21</b>	<b>11,396</b>	<b>7,287.03</b>	<b>17,530</b>	<b>10,405.21</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold