

FORM L-38-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS)



IRDA Registration No.135 dated 19th December 2007

IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd floor, A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.idbifederal.com
Corporate Identity Number (CIN) – U66010MH2007PLC167164

Form L-38- Business Acquisition through different channels (Individuals) for the period 1st April 2018- 30th September 2018

(Rs in Lakhs)

	Channels	For the period ending 30th September 2018		For the period ending 30th September 2017		Up to the period ended 30th September 2018		Up to the period ended 30th September 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2,718	970.93	2,167	972.23	5,369	2,017.70	5,032	2,006.35
2	Corporate Agents-Banks	25,415	13,970.40	23,075	13,580.31	39,189	21,777.82	44,653	25,384.50
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	(4)	(3.50)	854	1,578.37	805	1,505.72	1,746	2,959.39
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	664	154.75	355	39.55	960	196.54	875	112.24
	Total (A)	28,793	15,092.57	26,451	16,170.46	46,323	25,497.78	52,306	30,462.47
1	Referral (B)								
	Grand Total (A+B)	28,793	15,092.57	26,451	16,170.46	46,323	25,497.78	52,306	30,462.47

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold