

FORM L-5: COMMISSION SCHEDULE



IDBI Federal Life Insurance Co Ltd. Registered Office: 22nd Floor, A Wing, Marathon Futurex, N. M. Joshi Marg, Lower Parel (East), Mumbai 400 013, India. www.idbifederal.com  
Corporate Identity Number (CIN) – U66010MH2007PLC167164

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS - Commission Expense

( ₹ '000)

Particulars	For the quarter ended September 30, 2018										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Commission paid											
Direct - First year premiums	1,03,985	61,797	-	-	(2)	-	-	47,876	-	-	2,13,656
- Renewal premiums	41,655	4,679	10	14	441	-	-	2,378	1	-	49,178
- Single premiums	-	11	-	-	11,358	-	-	5,434	-	8	16,811
<b>TOTAL (A)</b>	<b>1,45,640</b>	<b>66,487</b>	<b>10</b>	<b>14</b>	<b>11,797</b>	<b>-</b>	<b>-</b>	<b>55,688</b>	<b>1</b>	<b>8</b>	<b>2,79,645</b>
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-
<b>Net Commission</b>	<b>1,45,640</b>	<b>66,487</b>	<b>10</b>	<b>14</b>	<b>11,797</b>	<b>-</b>	<b>-</b>	<b>55,688</b>	<b>1</b>	<b>8</b>	<b>2,79,645</b>

Break up of the expenses (Gross) incurred to procure business	For the quarter ended September 30, 2018										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Agents	18,736	1,272	-	-	-	-	-	3,975	-	-	23,983
Brokers	4	5	-	-	-	-	-	7	-	-	16
Corporate Agency Referral	1,26,900	65,211	10	13	11,797	-	-	51,706	1	8	2,55,645
Others	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>1,45,640</b>	<b>66,487</b>	<b>10</b>	<b>13</b>	<b>11,797</b>	<b>-</b>	<b>-</b>	<b>55,688</b>	<b>1</b>	<b>8</b>	<b>2,79,645</b>

( ₹ '000)

Particulars	For the period ended September 30, 2018										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Commission paid											
Direct - First year premiums	1,57,507	85,883	-	-	(2)	-	-	77,383	-	-	3,20,771
- Renewal premiums	64,194	6,090	21	25	1,459	-	-	3,933	2	-	75,724
- Single premiums	-	31	-	-	18,404	-	-	12,957	-	8	31,400
<b>TOTAL (A)</b>	<b>2,21,701</b>	<b>92,004</b>	<b>21</b>	<b>25</b>	<b>19,861</b>	<b>-</b>	<b>-</b>	<b>94,273</b>	<b>2</b>	<b>8</b>	<b>4,27,895</b>
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-
<b>Net Commission</b>	<b>2,21,701</b>	<b>92,004</b>	<b>21</b>	<b>25</b>	<b>19,861</b>	<b>-</b>	<b>-</b>	<b>94,273</b>	<b>2</b>	<b>8</b>	<b>4,27,895</b>

Break up of the expenses (Gross) incurred to procure business	For the period ended September 30, 2018										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Agents	33,962	2,251	-	2	-	-	-	7,471	-	-	43,686
Brokers	405	9	-	-	-	-	-	3,008	-	-	3,422
Corporate Agency Referral	1,87,334	89,745	21	23	19,861	-	-	83,793	2	8	3,80,786
Others	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>2,21,701</b>	<b>92,004</b>	<b>21</b>	<b>25</b>	<b>19,861</b>	<b>-</b>	<b>-</b>	<b>94,273</b>	<b>2</b>	<b>8</b>	<b>4,27,895</b>

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SCHEDULES FORMING PART OF FINANCIAL STATEMENTS - Commission Expense

(₹ '000)

Particulars	For the corresponding previous quarter ended September 30, 2017										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Commission paid											
Direct - First year premiums	90,546	37,072	-	-	-	-	-	46,332	-	-	1,73,950
- Renewal premiums	33,335	18,343	12	18	1,457	-	-	1,232	33	-	54,429
- Single premiums	-	13	-	-	5,545	-	-	11,191	-	-	16,749
<b>TOTAL (A)</b>	<b>1,23,881</b>	<b>55,428</b>	<b>12</b>	<b>18</b>	<b>7,002</b>	<b>-</b>	<b>-</b>	<b>58,755</b>	<b>33</b>	<b>-</b>	<b>2,45,128</b>
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-
<b>Net Commission</b>	<b>1,23,881</b>	<b>55,428</b>	<b>12</b>	<b>18</b>	<b>7,002</b>	<b>-</b>	<b>-</b>	<b>58,755</b>	<b>33</b>	<b>-</b>	<b>2,45,128</b>
Break up of the expenses (Gross) incurred to procure business	For the corresponding previous quarter ended September 30, 2017										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Agents	13,993	3,006	-	-	-	-	-	3,731	1	-	20,731
Brokers	75	24	-	-	(2)	-	-	3,187	-	-	3,284
Corporate Agency	1,09,813	52,398	12	18	7,004	-	-	51,837	32	-	2,21,114
Referral	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>1,23,881</b>	<b>55,428</b>	<b>12</b>	<b>18</b>	<b>7,002</b>	<b>-</b>	<b>-</b>	<b>58,755</b>	<b>33</b>	<b>-</b>	<b>2,45,128</b>
	(₹ '000)										
Particulars	For the corresponding previous period ended September 30, 2017										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Commission paid											
Direct - First year premiums	1,80,192	83,066	-	-	-	-	-	72,672	-	-	3,35,930
- Renewal premiums	50,608	23,099	24	32	2,909	-	-	2,149	67	-	78,887
- Single premiums	-	24	-	-	5,547	51	-	21,329	-	-	26,951
<b>TOTAL (A)</b>	<b>2,30,800</b>	<b>1,06,189</b>	<b>24</b>	<b>32</b>	<b>8,456</b>	<b>51</b>	<b>-</b>	<b>96,151</b>	<b>67</b>	<b>-</b>	<b>4,41,769</b>
Add: Commission on re-insurance accepted	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on re-insurance ceded	-	-	-	-	-	-	-	-	-	-	-
<b>Net Commission</b>	<b>2,30,800</b>	<b>1,06,189</b>	<b>24</b>	<b>32</b>	<b>8,456</b>	<b>51</b>	<b>-</b>	<b>96,151</b>	<b>67</b>	<b>-</b>	<b>4,41,769</b>
Break up of the expenses (Gross) incurred to procure business	For the corresponding previous period ended September 30, 2017										
	Par Life	Non Par Life	Non Par Health	Non Par Pension	Non Par Group	Non Par Group Variable (Fund Based)	Non Par Pension Group Variable (Fund Based)	Linked Life	Linked Pension	Linked Group (Fund Based)	Total
Agents	27,262	4,961	-	2	-	-	-	7,593	2	-	39,820
Brokers	90	34	-	-	3	64	-	5,977	-	-	6,167
Corporate Agency	2,03,448	1,01,195	24	30	8,453	(13)	-	82,581	65	-	3,95,781
Referral	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>2,30,800</b>	<b>1,06,189</b>	<b>24</b>	<b>32</b>	<b>8,456</b>	<b>51</b>	<b>-</b>	<b>96,151</b>	<b>67</b>	<b>-</b>	<b>4,41,769</b>